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Abstract

It is generally accepted that the Social Security program pays to women a higher average ratio of lifetime benefits to lifetime taxes than it does to men. Social Security’s progressive benefit structure and payment of benefits as an annuity combine with women’s lower average earnings and longer average life spans to provide more favorable treatment on a lifetime basis. However, this more favorable treatment does not necessarily imply that women are presented with stronger incentives to participate in the labor force and contribute to Social Security than are men. Social Security’s auxiliary benefit provisions, which include spousal and widow’s benefits, mean that many women do not receive higher benefits in return for their contributions than they would have received had they never worked or contributed to the program. In this paper we calculate two measures of treatment by Social Security using the SSA’s Modeling Income in the Near Term (MINT) microsimulation model: the net tax rate, which reflects the net value of Social Security taxes and benefits represented as a percentage of lifetime earnings; and the generated net tax rate, which represents the net value of benefits received in return for a participant’s taxes relative to lifetime earnings. While women pay low and even negative average net taxes to Social Security, their generated net tax rates are higher and often equal the full statutory tax rate. Men, by contrast, pay higher net tax rates but lower generated net tax rates, as their earnings may generate additional benefits for their spouse or survivor. The work incentives presented by Social Security may differ significantly from those implied by measures of overall treatment by the program.

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The relative treatment of different demographic groups by the Social Security program has been a subject of increasing interest over the past decade, as analysts have become more aware of the importance of the distributional effects of current Social Security policy and as the increased sophistication of microsimulation models of the Social Security area population have made such analyses possible.¹ To date, such analyses have showed favorable treatment of married women by the Social Security program. Married women have lower average earnings than both men and single women, and therefore benefit from the progressivity of the benefit formula. They also tend to have longer-than-average life spans, and therefore benefit from the annuity structure of benefit payments. Finally, married women – and divorced women who have had a past marriage that lasted at least 10 years – are eligible to receive Social Security spousal and survivors benefits, which can increase their benefit payments above what they would be eligible to receive based upon their own earnings records.²

All of these factors combine to provide married women with a better “money’s worth” from Social Security than many other demographic groups. Money’s worth measures often include the internal rate of return, the ratio of lifetime benefits to lifetime taxes, and the net tax rate, which equals the net of taxes and benefits as a percentage of lifetime earnings.

There has also been increased attention in recent years to the work incentives presented to different demographic and age groups by the Social Security program. Social Security is funded by a 12.4 percent tax on earned income up to an annual maximum, which is currently \$106,800

¹ For instance, see Gustman and Steinmeier, 2000; Smith, Toder and Iams, 2004.

² Cohen, Steuerle and Carasso, 2004.

and increases with average wage growth each year. The tax is split evenly between employers and employees, though there is a general consensus that employees bear most or all of the tax through reduced wages.³

Unlike most other federal taxes, however, there is a fairly direct link between Social Security payroll taxes paid and benefits received. For this reason, the terminology of Social Security “contributions” is useful, as a tax paid into the program that generates a benefit in return should not have the same effects on incentives to participate in the labor force as a “pure tax” for which no direct benefits are received. The relevant measure from the point of view of labor supply incentives is the net-of-benefits tax rate, often referred to as the “net tax rate.”

Recent research has focused on incentives at various margins, in which the link between contributions, earnings, and benefits is examined in greater detail.⁴ These margins can include whether to work additional hours in a given year; whether to participate in the labor force in a given year; or, in particular for a spouse with lower earning potential, whether to participate in the labor force on a lifetime basis. In many or most cases, overall treatment by Social Security as measured by traditional money’s worth measures accurately reflects the marginal incentives to work as presented by the program. A low-income single individual, for instance, can expect a higher ratio of lifetime benefits to lifetime taxes – and thus a lower net tax rate – than a single high earner.

However, in the case of married individuals – and married women in particular – favorable high lifetime money’s worth measures may not present a full picture of the incentives presented to such individuals by the Social Security program. This disjoint occurs because of the

³ For instance, Congressional Budget Office (2005) states, “Public finance theorists generally agree that the employer’s share of [payroll] taxes is passed on to workers in the form of lower wages. CBO follows that assumption and treats payroll taxes as if employees paid both shares.”

⁴ See Goda, Slavov and Shoven (2007); Butrica et al (2004); Reznik, Weaver and Biggs (2009).

presence of auxiliary benefits – specifically, spousal and widow’s benefits – in which one individual may claim benefits off the earnings record of a second individual. In these cases, increases in an individual’s earnings may not result in increased benefits for that individual, thereby weakening incentives to work and increasing effective net tax rates. Many married women fall into this category. On the other hand, in cases where an individual’s earnings generate benefits both for that individual and for a spouse (or, on a delayed basis, for a widow) effective net tax rates may be significantly lower than implied by traditional money’s worth measures.

In this analysis, we use a microsimulation model of the Social Security population, and both historical and projected data to analyze how auxiliary benefit provisions of the Social Security benefit structure can influence work incentives for married women. The Social Security Administration’s Modeling Income in the Near Term (MINT) model allows for detailed analysis of the earnings, benefits, and demographic characteristics of individuals participating in the Social Security program. Using MINT data, we calculate both statutory net tax rates and a measure we term the “generated net tax rate,” which reflects the net Social Security tax rate based upon the taxes paid by an individual and the benefits generated by those taxes, which can be significantly lower or higher than the benefits the individual may herself receive.

The paper proceeds as follows. First, we outline the basics of the Social Security benefit formula, including discussion of auxiliary benefits for spouses and widows. Second, we introduce the measures of the net tax rate and the generated net tax rate. Third, these net tax rate measures are illustrated using stylized earnings patterns. Fourth, we provide background on the MINT model used in our detailed analysis. Fifth, we discuss the results of the analysis using the MINT model showing how incentives differ between different groups within a given birth cohort

and how such incentives evolve over different birth cohorts. Sixth, we conclude with remarks on further research and policy implications.

Background on the Social Security benefit formula

Social Security provides a progressive replacement of lifetime earnings, such that lower-earning individuals receive a higher ratio of benefits to pre-retirement earnings (or “replacement rate”) than do higher-earning individuals. Within the historical background of the program, Social Security is designed to combine “equity” and “adequacy.” Equity is the idea that benefits are based upon earnings in order to differentiate Social Security from a “welfare program” and to remove any stigma from receipt of benefits. Adequacy is the intent to provide higher benefits relative to earnings for lower earners in order to reduce the possibility of inadequate incomes in retirement or other periods of benefit receipt.

Social Security is funded through a payroll tax on earned income up to an annual maximum (currently \$106,800). These tax payments, however, are only indirectly linked to benefits. The payroll tax is levied, during working years, on earned income while, at retirement, benefits are calculated based upon lifetime earned income. This implies that higher earnings would in general produce an entitlement to higher benefits, though a higher payroll tax rate would not.

The Social Security benefit calculation follows a number of steps.⁵ First, an individual’s past earnings are indexed to the growth of wages through age sixty. This involves multiplying the ratio of earnings in a past year to average wages economy-wide in that year by the average wage in the year the worker turned sixty. For instance, an individual who earned half the average

⁵ For more information see Social Security Administration (2010).

wage in a prior year would have those earnings indexed to half the average wage as of the year he turned 60. Earnings past age sixty are not indexed.

Next, Social Security averages the highest thirty-five years of indexed earnings, then divides by 12 to calculate the individual's Average Indexed Monthly Earnings (AIME). The AIME is then run through a progressive benefit formula to produce the Primary Insurance Amount (PIA) payable at the full retirement age, currently sixty-six. For example, the basic benefit formula for a worker who first becomes eligible to receive benefits in 2010 is:

- (a) 90 percent of the first \$761 of average indexed monthly earnings; plus
- (b) 32 percent of average indexed monthly earnings between \$761 and \$4,586;
plus
- (c) 15 percent of average indexed monthly earnings over \$4,586.⁶

These dollar amounts, referred to as “bend points,” are indexed annually to the growth of average wages.

The basic benefit (called the primary insurance amount or PIA) is the amount paid if benefits are claimed at the full retirement age. After claiming, benefits are increased annually along with the Consumer Price Index for Urban Wage Earners and Clerical Workers (CPI-W). The PIA is reduced or increased based on the age at which the individual claims benefits. Benefits are reduced by 5/9ths of 1 percent per month for the first 36 months benefits are claimed prior to the full retirement age, currently age sixty-six, and 5/12 of 1 percent for each additional month. For individuals born 1943 and later, benefits are increased by 8 percent for

⁶ Only earnings up to the maximum taxable amount in each year are used in the basic benefit formula. In 2010, the maximum taxable amount is \$106,800 and the maximum benefit for a worker retiring at the full retirement age is \$2,346 per month.

each year the individual delays claiming past the full retirement age.⁷ In general, adjustments for early and delayed retirement are actuarially fair, such that the present value of expected lifetime benefits remains roughly constant regardless of the age at which benefits are claimed. However, the benefit formula is generally *not* actuarially fair with regard to additional earnings that may accrue due to delayed retirement.⁸

This picture is complicated for married couples, where the lower-earning spouse may be eligible to receive an auxiliary benefit based upon the earnings of the higher-earning spouse. Social Security spousal benefits are gender-neutral. However, in most cases the wife is the recipient of spousal benefits. A married person or a divorced person (who was married to the worker for at least 10 years) can receive a benefit equal to 50 percent of the spouse's or ex-spouse's PIA if benefits are claimed at the full retirement age. Importantly, an individual may receive the higher of her own earned benefit or a spousal benefit, but not both.

Currently, around 15 percent of retired women receive only a spousal benefit, meaning that they are not qualified for a retirement benefit based upon their own earnings. Of the approximately 85 percent of women who are qualified for their own retired worker benefit, around 36 percentage points consist of dually entitled women who receive a spousal benefit in addition to benefits based upon their own earnings. This implies that slightly over half of current female retirees receiving Social Security retirement benefits are affected by auxiliary benefit rules.⁹ Larger percentages of women are affected on a lifetime basis, as most married women will shift from their own retirement benefit to a widow's benefit based on their husband's

⁷ The full retirement age is increasing two months per year from sixty-five to sixty-seven years of age. The full retirement age is currently scheduled to remain at sixty-seven for all individuals born in 1960 or later. A full explanation of this change can be found at: <http://www.ssa.gov/retire2/retirechart.htm>.

⁸ See Reznik, Weaver, and Biggs (2009).

⁹ Institute for Women's Policy Research. 2005. Drawn from Annual Statistical Supplement 2004, Tables 5.A1.1 through 5.A1.4, and Table 5.G1. (Washington, DC: Social Security Administration).

earnings upon the death of their husband. Thus, Social Security auxiliary benefit rules can potentially have far-reaching effects on the work incentives presented to women over the course of their lives.

Net tax rates

Social Security’s treatment of different individuals can be measured in several ways. The most basic is the replacement rate, which expresses Social Security benefits as a percentage of pre-retirement earnings but does not directly measure lifetime receipts of taxes or benefits. Lifetime money’s worth measures include the internal rate of return, which is akin to the interest rate paid on an investment, and the benefit-to-tax ratio, which divides the present value of lifetime benefits by the present value of lifetime taxes.

This paper uses a measure known as the net tax rate. The net tax rate divides an individual’s lifetime taxes paid net of lifetime benefits received by the individual’s lifetime earnings. That is,

$$\text{NTR} = \frac{\text{Net Lifetime Taxes}}{\text{Lifetime Earnings}}$$

All figures are presented in present value terms, meaning that taxes, benefits and earnings are discounted at the Social Security trust fund interest rate (usually a nominal value of around 5.7 percent) to make cash flows taking place at different times more comparable.¹⁰ In addition, following convention, both the employer and the employee share of the Social Security payroll tax are attributed to the employee.

¹⁰ The Social Security trust funds are credited with an interest rate equal to the average market yield on marketable interest-bearing securities of the Federal government that are not due or callable for at least 4 years.

To illustrate, imagine that Mrs. Smith paid \$200,000 in Social Security taxes over her lifetime and received \$180,000 in lifetime benefits, for a net value of \$20,000. Her lifetime earnings are \$2,000,000. Thus, her net tax rate is 1 percent of lifetime earnings.

This measure bears some interpretation. The net tax rate measures the tax paid or subsidy received by an individual over his or her lifetime. If an individual's lifetime taxes and benefits were equal in value, the lifetime net tax rate would be zero. That is, their entire payroll tax could be viewed as a "contribution" which was returned in full through benefit payments. An individual whose taxes exceeded her benefits paid a "tax" that was not returned. Likewise, a person whose benefits exceed their taxes received a "subsidy" from the program. The value of the net tax rate indicates the size of the tax paid or subsidy received.

The net tax rate measures the overall treatment of an individual by the Social Security program. In some cases, however, it does not accurately measure the impact of the program on individuals' labor supply incentives. This can occur when an individual receives spousal or widow benefits or when an individual generates such benefits for receipt by a spouse. In these cases, the link between taxes paid and benefits received may differ from that which would ordinarily be inferred from traditional net tax rate measures. A married woman receiving spousal or widow's benefits receives benefits that were not generated by her own taxes; likewise, a husband whose spouse or former spouse receives spouse or widow benefits may generate benefits that are not reflected in measures of his own benefit receipts.

To account for these differences, this study utilizes a second net tax rate measure to analyze the incentives presented to women by Social Security, the *generated* net tax rate. The generated net tax rate is calculated somewhat differently for the lower-earning spouse in a couple

than for the higher-earning spouse in a couple. The generated net tax rate for the lower-earning spouse is calculated based on the lifetime benefits generated by an individual's own lifetime tax payments, net of lifetime taxes paid; and is represented as a percentage of lifetime earnings. The generated net tax rate for the higher-earning spouse captures both the lifetime benefits the higher-earning spouse earns for himself and the lifetime spousal and survivors benefits he generates for his spouse. Thus, the generated net tax rate for the lower-earning spouse in a couple equals

and the generated net tax rate for the higher-earning spouse in a couple equals

For a lower-earning spouse, the generated net tax rate is a function of the benefits she could receive based on her own earnings record net of those she is eligible for based upon her spouse's earnings. For a higher-earning spouse, the generated net tax rate reflects the auxiliary benefits his earnings could generate for a current or former spouse or a widow, in addition to the benefits received by the individual himself. Thus, while the generated net tax rate will be higher than the ordinary net tax rate for the lower-earning spouse, it will be lower than the conventional net tax rate for the higher-earning spouse.

The generated net tax rate will focus on incentives to participate in the labor force for married individuals. When auxiliary benefits enter the picture – as they do for a majority of women over their lifetime – the traditional net tax rate cannot be interpreted for the purposes of judging labor force incentives in the same way that an ordinary tax rate might. The generated net

tax rate is designed to provide a partial measure of the incentives presented to married women that would be more comparable to ordinary tax rates used in analyses not focused on the Social Security program.¹¹ For most of the paper, we apply the generated net tax rate for the lower-earning spouse to calculate the generated net tax rate for married women and assume that married women are generally secondary earners in a household; this is not true in all cases, and when a husband is the secondary earner conclusions drawn for married women may apply.

Example using stylized earners

The following examples use stylized earnings patterns developed by Social Security's Office of the Chief Actuary to illustrate the basic concept of the net tax rate and the generated net tax rate. Once done, more detailed microsimulation data from SSA's MINT model will be used. We will refer to the husband as the high earner and the wife as the low earner, as this is by far the most common circumstance. However, we note that Social Security's benefit formula is gender-neutral and the results would be the same if husband and wife earnings were reversed.¹²

To illustrate, assume that Mr. Smith earns around 200 percent of the average wage throughout his life while Mrs. Smith, either due to a low wage rate or time out of the workforce, earns 50 percent of the average wage. For each case, lifetime earnings are simulated and Social Security benefits are calculated as of age sixty-six, the full retirement age as of 2010. These benefits extend through retirement, and are adjusted for annual Cost of Living Adjustments and the probability of death. Present value of lifetime taxes, benefits, and earnings are calculated

¹¹ In addition to affecting marginal returns to work, the presence of auxiliary benefits may also have an income effect, although this effect is not analyzed here.

¹² Current data suggest that nearly one-third of married women earn more than their spouses, so we can expect more married men to face the spousal benefit over time.

using a nominal discount rate of 5.7 percent (the Social Security trust fund interest rate). These figures allow us to calculate traditional and generated net tax rates for each spouse.

Table 1. Net tax rates and generated net tax rates for stylized earners				
	Own taxes/benefits		Net benefits generated by	
	Husband	Wife	Husband	Wife
PV taxes	\$45,262	\$11,315	\$45,262	\$11,315
PV benefits	\$29,754	\$14,877	\$44,631	\$ -
Net tax	\$15,508	- \$3,562	\$ 631	\$11,315
PV earnings	\$396,976	\$99,244	\$396,976	\$99,244
Net tax rate	3.9%	-3.6%	0.2%	11.4%
Source: Authors' calculations				

Table 1 shows the results for these stylized earners. When net tax rates are calculated based upon all taxes paid and all benefits received, Social Security’s progressivity is quite evident. Mr. Smith pays \$45,262 in taxes over his lifetime, equal to 11.4 percent of his earnings. (This figure is below the current statutory rate of 12.4 percent because tax rates increased over the course of this individual’s working lifetime.) Assuming Mr. Smith retires at age sixty-six and has an average life expectancy, he will collect \$29,754 in lifetime benefits, equal to 7.5 percent of his lifetime earnings. The difference between these two figures constitutes the net tax rate of 3.9 percent. Put another way, of the 11.4 percent of his earnings that he pays in taxes, he receives all but 3.9 percent of earnings back in the form of benefits. Thus, to a first approximation at least, we should judge the incentive effects of Social Security taxes based on the net tax rate of 3.9 percent rather than the statutory rate of 11.4 percent.

Mrs. Smith pays \$11,315 in taxes over her lifetime, equal to 11.4 percent of her earnings. She can expect to receive \$14,877 in lifetime benefits based on receiving 50 percent of the husband’s benefit as a spousal benefit, which equals 15.0 percent of her lifetime earnings. Her

lifetime net tax rate therefore is -3.6 percent of earnings, which indicates that she received a subsidy from the Social Security program. The difference in overall treatment of Mr. and Mrs. Smith by Social Security is a function of the program's progressive benefit structure and of differences in average longevity.

We next calculate net tax rates based on the benefits *generated* by taxes paid. The generated net tax rate for Mr. Smith counts the benefits he receives based upon his own earnings record *plus* the auxiliary benefit Mrs. Smith could receive off his record. The generated net tax rate for Mrs. Smith includes the benefits she could receive based on her own earnings record *net* of the auxiliary benefits she could receive based on Mr. Smith's earnings.

Mr. Smith, as noted above, pays \$45,262 in lifetime taxes. His earnings record generates \$29,754 in benefits for himself plus a \$14,877 lifetime auxiliary benefit for Mrs. Smith, for a total of \$44,631. Relative to Mr. Smith's lifetime earnings this produces a generated net tax rate of 0.2 percent, smaller than the net tax rate of 3.9 percent. This indicates that Mr. Smith's taxes generated benefits that almost match the amount he paid into the program.

Mrs. Smith pays \$11,315 in lifetime taxes. However, because she relies on an auxiliary benefit paid from Mr. Smith's earnings record, her taxes do not generate any additional benefits for herself. During the retirement period in which both she and Mr. Smith are alive, she will rely on a benefit derived from his earnings record. If Mr. Smith precedes her, she will then receive his benefit as his widow. Thus, her generated net tax rate is equal to the statutory tax rate of 11.4 percent. From this point of view, her incentives to work could be poorer than Mr. Smith's and poorer than would be implied by the traditional net tax rate measure.

In practice, the calculation of generated net tax rates is more nuanced. For instance, a wife may initially collect retirement benefits based upon her own earnings record. This would tend to produce a relatively low generated net tax rate, as additional earnings would tend to increase this benefit. Upon the death of her husband, however, she might shift to a widow's benefit based upon her husband's earnings record. A widow's benefit, by contrast, implies a high generated net tax rate; additional earnings by the wife would have no effect upon her widow's benefit unless sufficient to increase her own earned retirement benefit to a higher level than would be payable from her deceased husband's earnings record.

Thus, while in stylized examples it may appear as if the receipt of a single penny of auxiliary benefits could cause a married woman's generated net tax rate to equal the statutory tax rate, in practice this is not the case. The distribution of generated net tax rates across the population of married women may be smoother than one might initially anticipate. However, a precise distribution cannot be known using stylized earnings examples such as the ones above. The MINT model, however, with its representative sample of the Social Security population, can provide such information.

Background on the MINT model

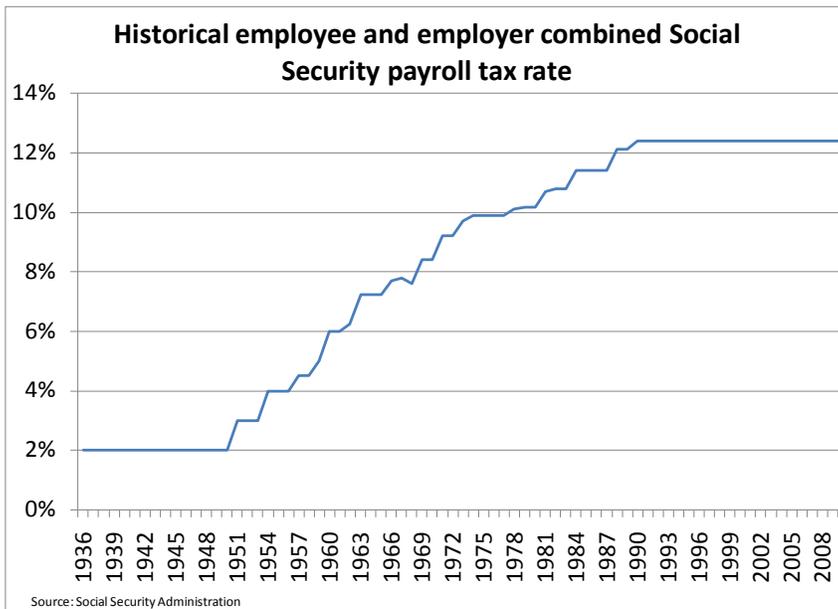
This section utilizes the Social Security Administration's MINT (Modeling Income in the Near-Term) model to measure net tax rates for Social Security participants in birth cohorts beginning with participants born in the 10-year period from 1931-1940 (referred to as the 1940 cohort) through participants born in the 10-year period from 1981-1990 (referred to as the 1990 cohort). MINT matches individual responses to the U.S. Census Bureau's Survey of Income and Program Participation (SIPP) to Social Security earnings records to create a large, comprehensive and detailed database of individual earnings and demographic information. The

matched data are used to project a person’s future earnings, marital status changes, disability incidence, date of retirement, Social Security benefit, and other retirement income. The current version of the MINT model (MINT 5) is calibrated to the projections contained in the 2008 Social Security Trustees Report.¹³

Note on changing statutory tax rates

Net tax rates are initially reported for members of the 1940 birth cohort in order to present a cross sectional view of incentives presented by the Social Security program. Later, projected trends over subsequent birth cohorts are presented to show how such incentives may change over time.

Figure 1.



¹³ Additional information on the MINT model can be found in Smith, et al, 2007.

To provide context regarding historical net tax rates, it should be understood that payroll tax rates were lower in the past than the current 12.4 percent total employer and employee rate (See Figure 1). Someone born in 1940, who worked from 1961 through 1995, would have faced an average statutory tax rate of 10.5 percent. The lifetime statutory tax rate, however, would be calculated as the present value of lifetime taxes relative to the present value of lifetime earnings and thus would differ from person to person based upon the timing of their earnings.

Net tax rate results for the 1940 birth cohort

Table 2 illustrates the distribution of net tax rates among the 1940 birth cohort. As a whole, the 1940 cohort of workers paid a net tax rate of -1.07 percent, indicating that they received benefits that exceeded their full tax contributions by just over 1 percent of lifetime earnings. Females paid a net tax rate of -10.52 percent, indicating that they received lifetime benefits equal to at least double their lifetime taxes.¹⁴ Males, by contrast, paid a net tax rate of

Table 2. Net tax rates, 1940 birth cohort (figures are medians)	
Group	Rate (%)
All	-1.07
Gender	
Female	-10.52
Male	2.75
Lifetime shared earnings quintile	
Lowest	-7.18
2 nd	-4.67
Middle	-1.62
4 th	0.29
Highest	2.04
Women	
Married	-9.63
Unmarried	-0.79
Source: MINT model, authors' calculations.	

¹⁴ While the current Social Security tax rate is 12.4 percent of earnings, rates were lower than this level through the mid-1980s.

2.75 percent, indicating that they did not receive benefits equal to the full statutory tax rate they paid.

Net tax rates by lifetime earnings show the expected progressivity of the benefit structure. The lowest-earning quintile, measured by shared lifetime earnings, paid a net tax rate of -7.18 percent; the middle quintile paid a net tax rate of -1.62 percent, while the highest earning quintile paid a positive net tax rate of 2.04 percent.¹⁵

Married women paid significantly lower net tax rates than did unmarried women in the 1940 birth cohort. (“Married” is here and elsewhere defined as having had a marriage with a duration of 10 years or more, which creates an eligibility for spousal benefits in the case of divorce.¹⁶) Married women in the 1940 birth cohort paid a median net tax rate of -9.63 percent of lifetime earnings, while unmarried women paid a net tax rate of -0.79 percent. In part, this would be due to the generally lower lifetime earnings of married versus unmarried women, but is also undoubtedly due to eligibility for spousal and survivors benefits. When net tax rates for married women are calculated based only on worker benefits – that is, benefits that would be payable based on the individual’s own earnings, absent auxiliary benefits – the median value for the 1940 cohort is -1.45 percent. This is presumably due to the lower lifetime earnings of married versus single women. But this figure also indicates that auxiliary benefits for the median married woman in this group were worth approximately 8.2 percent of lifetime earnings.

¹⁵ Progressivity is also indicated by education level, albeit on a more muted scale.

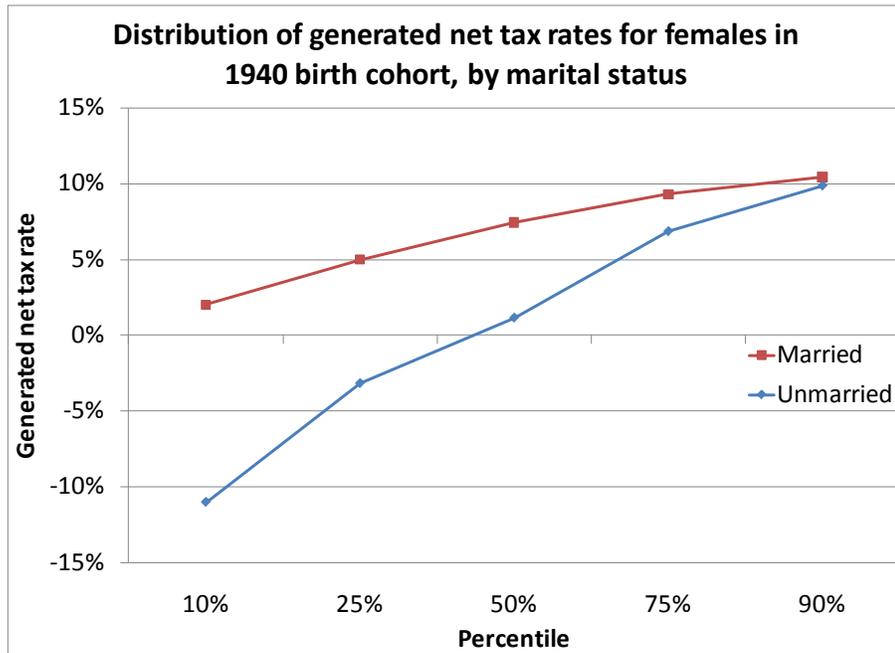
¹⁶ For the 1940 cohort, 92 percent of women had at least one 10 year or more marriage and 69 percent were only married once. For men, 93 percent had at least one 10 year or more marriage and 60 percent were only married once. For the overall sample (the 1940 cohort through the 1990 cohort), 84 percent of women had at least one 10 year or more marriage and 61 percent were married only once. For men, 85 percent of men had at least one 10 year or more marriage and 55 percent were only married once.

As we noted above, however, the overall treatment of participants by the Social Security program does not illustrate the program's impact on their work incentives. This occurs because of benefits generated by spouses' earnings. In the next section, we present generated net tax rates showing work incentives.

Generated net tax rate results for the 1940 birth cohort

As noted above, in these calculations an individual is counted as “married” if he or she had a marriage that lasted at least 10 years, as this would entitle them to generate or receive benefits with regard to a former spouse. Thus, “married” individuals in this sample may not necessarily be married at the time of retirement, but simply had a marriage last long enough to potentially generate spousal or widows benefits. This test is designed as a filter to isolate individuals who may be eligible for auxiliary benefits from those who are not, although given the complexity of the Social Security benefit formula it is an imperfect filter.

Figure 2 depicts the distribution of generated net tax rates for married and unmarried women in the 1940 birth cohort. Generated net tax rates are higher for married women than unmarried women in almost all percentiles of the distribution. The median married woman in the 1940 birth cohort paid a generated net tax rate of 7.5 percent of earnings, versus a 1.1 percent generated net tax rate for the median unmarried woman. Nearly half of unmarried women have negative generated tax rates, implying that for such individuals the Social Security program as a whole – benefits net of taxes – constitutes an incentive to work. There are almost no married women with negative generated net tax rates; even at the 10th percentile, the generated net rate for married women is 2 percent of earnings.

Figure 2.

Generated net tax rates over time

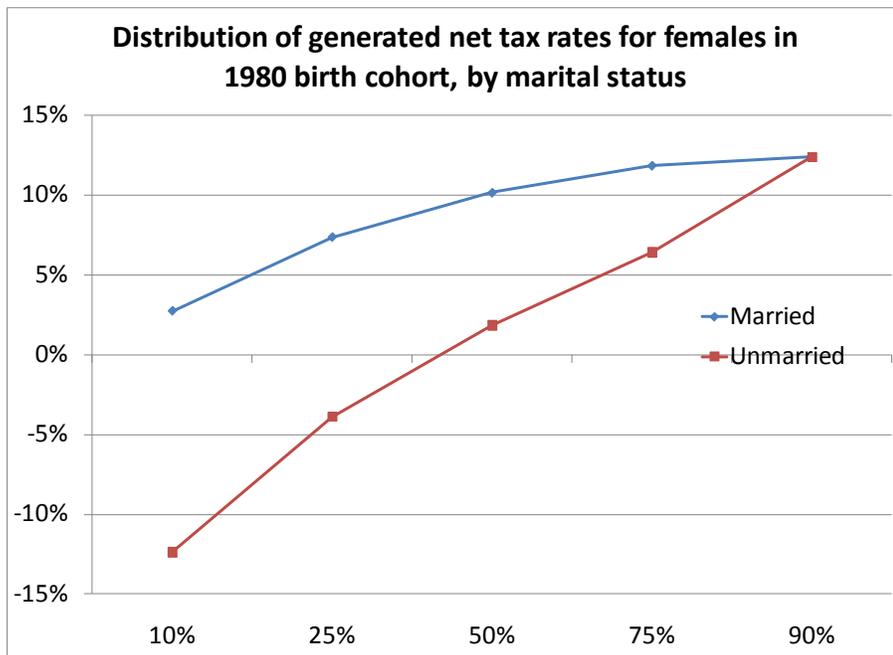
Differences in generated net tax rates between married and unmarried women grow larger in the 1971-1980 birth cohorts (referred to as the 1980 cohort) shown in Figure 3.¹⁷ At the median, married women in the 1980 birth cohort pay a generated net tax rate of 10.2 percent of earnings, higher than the 7.5 percent paid by the 1940 birth cohort.

These results may initially seem counterintuitive given rising female earnings. This trend should result in more women receiving retirement benefits based upon their own earnings records rather than those of a spouse. At first glance, this trend might be expected to reduce generated tax rates for women. While this may occur in some cases, in many other cases higher

¹⁷ Bear in mind that much of the earnings and life events, such as marriage and divorced, for the 1980 cohort are projected.

female earnings may actually increase generated net tax rates.¹⁸ For women who already receive a benefit based on their own earnings – either unmarried women or married women with earnings sufficient to generate a worker benefit in excess of an auxiliary benefit – higher earnings will tend to increase generated net tax rates due to the progressive structure of the benefit formula. For women who receive an auxiliary benefit, increased earnings may produce a lower generated net tax rate only once they have received a level sufficient to produce higher benefits. In the intervening space, however, higher earnings for women currently receiving auxiliary benefits produce higher taxes but not higher benefits.

Figure 3.



These results seem to indicate that in earlier cohorts the typical married woman had earnings far below the level necessary to generate a benefit based on her own earnings rather

¹⁸ Rising women’s earnings may also lead to many more dually entitled spouses who would have poor generated net tax rates.

than those of a spouse. If so, then married women’s earnings could rise significantly before any additional benefits were generated, since earnings would have to rise enough for a woman’s benefit to be over half the value of her husband’s benefit. The taxes paid based on these increased earnings would be a “pure tax” that produced no additional benefits, thereby increasing generated net tax rates.

There is an additional trend to be aware of as well: that of higher statutory Social Security payroll tax rates and higher traditional net tax rates. As noted above, the combined employer/employee Social Security payroll tax rate has increased from 6 percent in 1960 – when many members of the 1940 birth cohort might be expected to enter the workforce – to 12.4 percent of earnings today, a rate assumed to continue into the future.¹⁹ This tax increase largely accounts for increases in traditional net tax rates. While replacement rates – that is, the ratio of benefits to pre-retirement earnings – have remained relatively stable over time, the tax required to maintain these replacement rates has risen significantly and can be expected to continue to increase over time. The median traditional net tax rate for all participants will rise from -0.77 percent for members of the 1940 birth cohort to 1.98 percent for members of the 1990 cohort, even assuming the program remains able to pay scheduled benefits at current tax rates. Along this line, as reforms are implemented to maintain Social Security’s long-term financing, net tax rates will likely increase further.

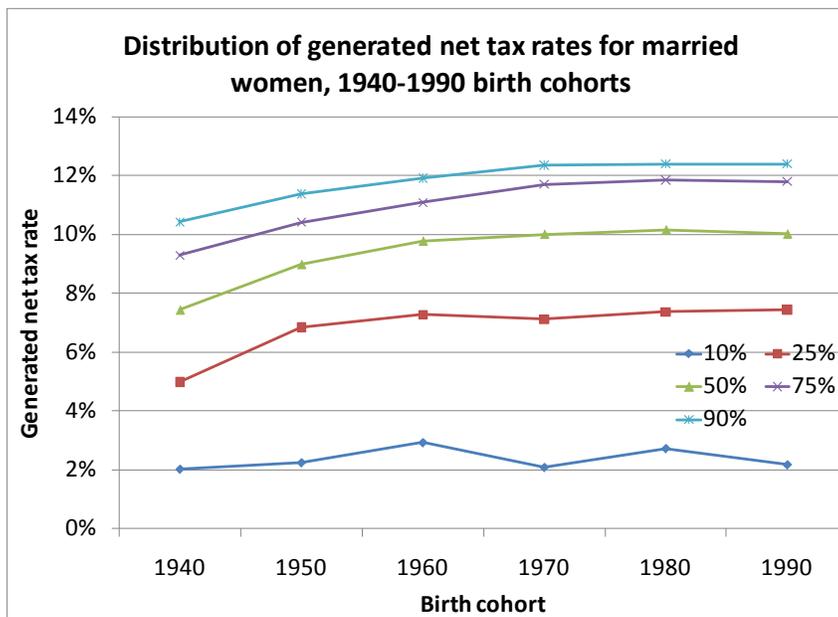
While relatively fewer future women retirees will rely on a spouse for part or all of their lifetime Social Security benefits, for those who do, generated net tax rates will be significantly higher than for a similar woman in earlier birth cohorts because the statutory Social Security tax

¹⁹ These calculations do not account for Social Security solvency issues, which could be expected to increase both traditional and generated net tax rates for affected cohorts.

rates will also be significantly higher. Thus, while the trend toward higher female earnings and greater reliance on worker benefits will tend to reduce generated net tax rates, the trend toward higher taxes and higher traditional net tax rates more than offsets this reduction.

Figure 4 illustrates the distribution of generated net tax rates for married women in the 1940 through 1990 10-year birth cohorts. The increase in generated net tax rates is striking. At the median, the rate rises from 7.5 percent of earnings for the 1940 cohort to 10 percent for the 1961-1970 cohort (1970 cohort). Rates level off thereafter, although policies to maintain program solvency would be expected to increase them further. In addition, a larger share of married women is projected to pay high generated net tax rates over time. For instance, 25 percent of married women in the 1940 birth cohort paid generated net tax rates above 9.3 percent. Despite projected increases in the earnings of married women, by the 1970 cohort half of married women will pay generated net tax rates in excess of 10 percent.

Figure 4.



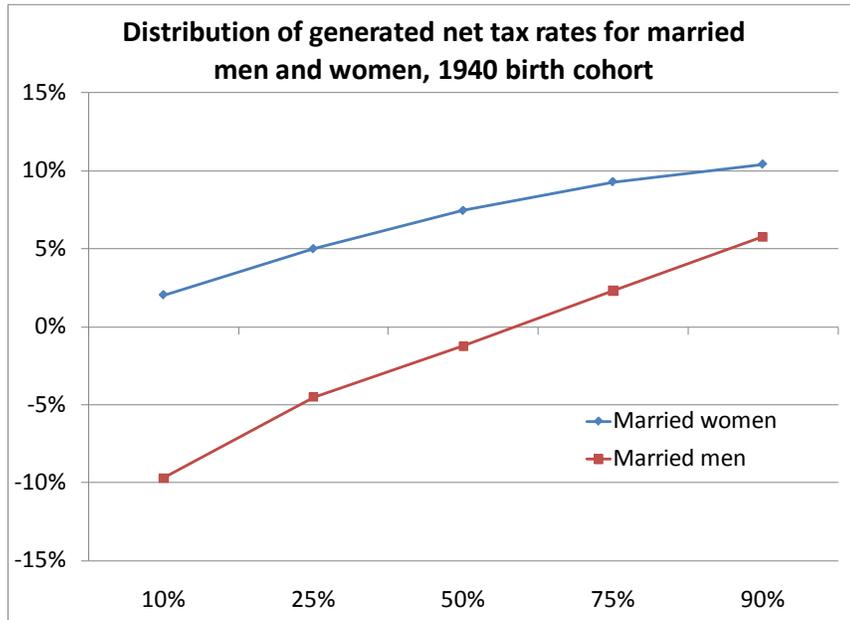
Despite their more favorable general treatment by the Social Security program, married women are often presented with disincentives to engage in the labor force due to Social Security’s auxiliary benefit provisions. Moreover, contrary to initial perceptions based on the rising earnings of married women, these disincentives are expected to grow larger in coming decades.

Generated net tax rates for married men

The corollary of married women paying generated net tax rates well in excess of their ordinary net tax rates is married men paying generated tax rates well below the conventional net tax rate measure. While the focus of this study is on generated net tax rates for married women, these measures are calculated below for married men. The generated net tax rates in this section are calculated for individuals married only once in order to define the higher-earning spouse and the lower-earning spouse in the couple.²⁰

Figure 5 illustrates the distribution of generated net tax rates for married men in the 1940 birth cohort, with generated net tax rates for women in the same cohort included for reference. At the median, married men have a generated net tax rate of -1.2 percent of lifetime earnings. This compares to a median generated net tax rate of 7.5 percent for married women in that birth cohort.

²⁰ Higher (lower) earning spouses are married individuals whose present value of their lifetime earnings are greater (less) than the present value of their spouse’s lifetime earnings. For the 1940 cohort, of married women and men who were married only once, 18 percent of the wives and 82 percent of the husbands were the higher-earning spouse. For the overall sample (the 1940 cohort through the 1990 cohort), 27 percent of the wives and 73 percent of the husbands men were the higher-earning spouse. “Married” is defined as having had a marriage of a duration of 10 years or more.

Figure 5.

Put another way, Social Security is more than actuarially fair in its treatment of the typical married male if one considers the benefits men's taxes generate for their spouses in addition to the benefits paid to them. One-quarter of married men in the 1931-40 birth cohorts paid generated net tax rates of less than -4.5 percent of lifetime earnings while one-tenth pay net tax rates of less than -9.7 percent. This makes the incentives to participate in the labor force greater for men than they would appear under ordinary net tax rate measures.

This median generated net tax rate of -1.2 percent for married men born in 1940 can also be compared to a median conventional net tax rate of 2.1 percent for men in that cohort. The difference between the two indicates that the typical married male generates auxiliary benefits for his spouse equal to approximately 3.3 percent of the husband's lifetime earnings, a significant sweetener over his treatment as expressed under conventional net tax rate measures.

Discussion and conclusions

In this paper, we calculated traditional net tax rates and “generated” net tax rates for married women in a number of birth cohorts under the Social Security program. Traditional net tax rates present a fuller picture of individuals’ overall treatment by the Social Security program than other measures, such as the replacement rate, since net tax rates represent the difference between taxes and benefits as a percentage of lifetime earnings. When assessing the incentives to participate in the labor force presented by the Social Security program, however, traditional net tax rates cannot generally be treated analogously to ordinary income or other tax rates.

Social Security’s auxiliary benefits for spouses and widows imply that additional work and taxes paid by a married woman may generate little or no additional benefits. In these cases, the generated net tax rate, which accounts for the effects of auxiliary benefits, is likely a better measure of a married woman’s incentives to work and contribute to the program. These generated net tax rates are often significantly higher than traditional tax rates. And despite higher female earnings, which should increase the percentage of women claiming benefits on their own earnings records and reduce the share of total benefits paid as auxiliary benefits, generated net tax rates are likely to increase in the future. These higher effective tax rates will tend to worsen incentives to participate in the labor force.

We find that married men pay generated net tax rates significantly below their traditional net tax rates, however. This is due to the auxiliary benefits their earnings can generate for a spouse. While median generated net tax rates for men are projected to rise, from -1.2 percent for the 1940 birth cohort to 1.1 percent of earnings for the 1990 cohort, these increases, and their expected effects on incentives to work, are modest relative to those for women.

All of that said, these results should be considered with one significant caveat: as the average age of marriage has increased and the share of marriages ending in divorce have risen, a woman faces significant uncertainty regarding how her earnings in any given year may affect her lifetime benefits. In earlier times, when marriages occurred early in life and only rarely dissolved, an expected generated net tax rate for a married woman could be predicted with reasonable certainty and would constitute a significant disincentive to engage in paid work. In 1960, the median first marriage for women occurred at age 20, leaving relatively little time for paid work prior to getting married. By 2003, the median value had risen to over age 25²¹ and for educated women with the highest potential earnings marriages were delayed further. Thus, women today have more significant earnings prior to marriage and, due to higher rates of divorce, have a greater likelihood of needing to rely upon their own earnings to support themselves both in the present and, through saving and contributing to social security, in retirement.

However, while the figures presented here do show some widening of values for generated net tax rates among all women – from an interquartile range of 4.7 percent of earnings for all women in the 1940 birth cohort to 6.7 percent of earnings for the 1990 cohort – it is not clear that uncertainty regarding future marital conditions should cause an individual to ignore trends in generated net tax rates and their implications for labor force participation and investment in human capital.

While we have not explicitly considered reforms to lower generated net tax rates and improve incentives to work outside the home, two commonly proposed reforms could have implications in this area. The first is to cap spousal benefits for high earning households, such

²¹ Source: U.S. Census Bureau (2003).

that the maximum spousal benefit could be no higher than a given level. This would tend to improve incentives for married women to work by increasing benefit increases relative to increased earnings and contributions. (In addition, a spousal cap would reduce benefits, a negative income effect that would provide a secondary incentive for increased paid work.)

A second reform proposal that might lower generated net tax rates is proposed increases in widow's benefits to 75 percent of the total benefits received by the couple when both spouses were alive. Under current law, a widow would receive the higher of her own worker benefit or that of her deceased spouse, but not both. As the husband generally has a higher worker benefit, this provision fails to reward a married woman for her earnings and thereby increases generated net tax rates. If widow's benefit were increased to 75 percent of the couple's total benefit, this would produce a widow's benefit that, in some cases at least, would in part depend on the earnings of the wife. In cases where the wife received a spousal benefit while her husband was alive, the increased widow's benefit would have no effect on generated net tax rates. However, in cases where a married woman relied on an earned benefit while her husband was alive but shifted to a widow's benefit upon the death of her spouse, this provision may lower generated net tax rates for married women.

Given the need to increase labor force participation as the population ages, the effects of generated net tax rates on married women and possible reforms to improve them merit further study.

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